

DATE: 10/27/09

TO: City Clerk

FROM: Representative Ann Morgan Lilly

ADDRESS 2 Civic Center Plaza 10th Floor; El Paso, TX TELEPHONE 915-541-4151

Please place the following item on the (Check one): CONSENT XXX REGULAR \_\_\_\_\_

Agenda for the Council Meeting of November 3, 2009.

Appointment of Larry Nance to the City Plan Commission as requested by Representative Ann

Item should read as follows: Morgan Lilly, District 1.

SPECIAL INSTRUCTIONS: \_\_\_\_\_

### **BOARD COMMITTEE/COMMISSION APPOINTMENT/REAPPOINTMENT FORM**

NAME OF BOARD/COMMITTEE/COMMISSION: City Plan Commission

NOMINATED BY: Representative Ann Morgan Lilly DISTRICT: 1

NAME OF APPOINTEE Larry Nance  
(Please verify correct spelling of name)

BUSINESS ADDRESS: \_\_\_\_\_

CITY: El Paso ST: TX ZIP: \_\_\_\_\_ PHONE: \_\_\_\_\_

HOME ADDRESS: \_\_\_\_\_

CITY: El Paso ST: TX ZIP: \_\_\_\_\_ PHONE: \_\_\_\_\_

WHO WAS THE LAST PERSON TO HAVE HELD THIS POSITION BEFORE IT BECAME VACANT?

NAME OF INCUMBENT: Angelina White

EXPIRATION DATE OF INCUMBENT: 10/23/2009

REASON PERSON IS NO LONGER IN OFFICE (CHECK ONE): TERM EXPIRED: XXX

RESIGNED \_\_\_\_\_

REMOVED \_\_\_\_\_

DATE OF APPOINTMENT: 11/03/2009

EXPIRATION DATE OF NEW APPOINTEE: 11/03/2011

PLEASE CHECK ONE OF THE FOLLOWING: 1<sup>st</sup> TERM: XX

2<sup>nd</sup> TERM: \_\_\_\_\_

UNEXPIRED TERM: \_\_\_\_\_

# Larry E. Nance

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## OBJECTIVE

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Enjoy family, retirement and provide service to my community

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## SUMMARY OF SKILLS

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- |                                      |                                 |
|--------------------------------------|---------------------------------|
| • Strategic planning                 | • Negotiating skills            |
| • Profit/market share growth         | • Presentations/public speaking |
| • Cash-flow/financing/bank relations | • Revenue growth strategies     |
| • Business start-up                  | • Marketing/sales               |
| • Organizational restructuring       | • Productivity improvements     |
| • Research                           | • Cost reduction strategies     |

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## WORK HISTORY

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2001 to Present      Retired

1998 to 2001      Vice President, Commercial Metals Company

1973 to 1998      General Manager, Commercial Metals Co., Beaumont and El Paso, Texas,

- Managed profit center with 125 employees.
- Doubled sales within the first three years.
- Ranked in the top three profit centers for the company each year.
- Developed new process for loading ships.
- Produced new design for the automobile shredder.
- Introduced modern equipment never used before to reduce operating costs.
- Worked with the MIS department to redesign software that improved reporting functions for all profit centers and provided additional internal control.
- Served as chairman of the shredder committee for the company.
- Implemented safety incentive program for the company that reduced lost time accidents by 11% the first year.

1969 to 1972 Plant Manager, Commercial Metals Co., Hughes Springs and Lubbock, Texas.

- Managed profit center.
- Turned around non-profitable profit center to positive cash flow.
- Negotiated new contracts with customers.
- Expanded customer base.
- Established satellite facilities to supply the branch with scrap material.

1964 Employed with Commercial Metals Company

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### EDUCATION

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December 1998	MBA, University of Phoenix
January 1997	Bachelor of Business Management, University of Phoenix, Santa Teresa, New Mexico campus with Honors.
Graduated 1963	Woodrow Wilson High School, Dallas, Texas.

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### COMMUNITY SERVICE

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- Chairman of the Zoning Board of Adjustment for the city of El Paso Texas
- President of a Civic / Neighborhood association
- Commissioner for a fire district, Jasper County
- County campaign chairman, Orange County
- Church leader
- Boy Scout leader
- Member of community groups

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### INTEREST

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- Private pilot
- Race car driver
- Scuba diver
- Golf
- Wood working
- Four wheeling
- All outdoor activities